

SAN JOAQUIN COUNTY'S HAY CROP

The 1998 San Joaquin County Crop Report cover depicts the transformation of the hay industry in San Joaquin County. The Gold Rush greatly altered the structure of California agriculture. To meet the needs of the booming population (560,247 by 1870), agriculture was forced to change and expand during this time. This included a switch from range to improved beef cattle and an increase in dairies which occurred primarily around the San Francisco Bay, Humbolt County, and Petaluma in northern California. These expanding industries created a demand for greater hay production.

The introduction of alfalfa seed to California from South America between 1847 and 1850 enabled farmers to produce a new high quality livestock feed. With the development of irrigation, alfalfa soon became the predominant hay produced. As a result of greater demand, the introduction of alfalfa, and development of irrigation, hay production in California increased from 2,000 tons in 1850 to 550,000 tons in 1870.

Hay schooners were a common sight on the Sacramento and San Joaquin Rivers during the early years of hay production in the Central Valley of California. Hay was shipped to the San Francisco Bay area, Petaluma, and even to the East Coast, via larger ships. With the development of improved highways, trucks soon replaced horse drawn wagons as another means of transporting hay within the state.

Even though California does not have the largest alfalfa acreage, it has led all other states in tonnage produced. Since the early 1920's, alfalfa yields per acre have increased about twofold in California. This amounts to an average increase of approximately 1/2 ton each decade.

San Joaquin County acreage for all hay in 1998 totaled 82,800 acres. Of that amount, 77% or 63,800 acres is alfalfa. This serves as one of the major feedstocks for the County's \$232 million dairy industry. The remaining 19,000 acres consists of forage, barley, rye, sudan, oat and wheat.

Even though alfalfa is grown in most of the major agricultural regions in California, the San Joaquin Valley, consisting of San Joaquin County and seven other counties, is the largest production zone in the state, producing nearly half of California's alfalfa.

A SPECIAL "THANK YOU"

The San Joaquin County Agricultural Commissioner's Office expresses its deep appreciation to the San Joaquin Farm Bureau Federation and the Sierra-Bay Farm Credit Association for their contributions to the 1998 Crop Report. We would also like to thank Dan Putnam of University of California at Davis, Mick Canevari of San Joaquin County U.C. Cooperative Extension and the San Joaquin Hay Growers Association for their contributions to the cover photos and informational background. Without their support the publication of this report would not have been possible.

SAN JOAQUIN COUNTY AGRICULTURAL COMMISSIONER'S OFFICE

1998 ANNUAL CROP REPORT

Scott Hudson Agricultural Commissioner

Compiled by Diane Curry and Don Rademacher

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> WILLIAM LYONS JR., SECRETARY CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE AND THE HONORABLE BOARD OF SUPERVISORS SAN JOAQUIN COUNTY

Dear Secretary and Board Members:

In accordance with Section 2279 of the California Food and Agricultural Code, I am pleased to present the sixty-fifth Annual Report of Agricultural Production in the County of San Joaquin. The values shown are estimates based on the most common method of sale for the individual commodity, except for fresh fruits and vegetables where the value is based on the F.O.B. packed price at the shipping point. The figures contained in this report are gross values rather than net returns to the grower.

The gross value of agricultural production for 1998 in San Joaquin County is estimated to be \$1,310,403,000. This represents a 12% decrease from the estimated \$1,487,476,000 for 1997. Significant decreases occurred in most crop categories due to the weather effects of El Niño. Heavy winter rains extending through early summer seriously impacted many of the County's crops. Increases occurred in Livestock and Poultry Products, Vegetable Crops, and Seed Crops. Highlights of the 1998 crop year are as follows:

- Grapes, despite an overall decrease in value, continue to be San Joaquin County's number one crop with a value of \$273,855,000.
- Tomatoes experienced an increase in value due to increased acreage and overall price.
- Milk experienced an increase in value due to higher prices.
- Seed Potato acreage continues to increase for the second consecutive year.
- Onions and Peppers increased due to higher yields and strong foreign and domestic markets which increased the price.
- Beans, Corn, and Wheat all experienced decreases in value due to reductions in yields and prices.
- Almonds, Apples, and Walnuts dropped in value due to significant decreases in yield and price.
- Cherries fell out of the" top ten crops" for the first time since 1986 due to a dramatic decrease in production. which was a direct result of spring rains.

I wish to express my sincere appreciation to all who assisted my biologists and deputies by furnishing the necessary information that made this report possible.

Respectfully submitted,

Scott Hudson

Agricultural Commissioner

FIELD CROPS

| | | PRO | DUCTION | 7 | | | GROSS VA | LUE |
|---------------------|--------------|---------------------|---------|---------|------|-------------|--------------|--------------|
| CROP | | HARVESTE ACREAGE | | TOTAL | UNIT | PER UNIT | SUBTOTAL | TOTAL |
| BARLEY | 1998 | 357 | 1.07 | 400 | TON | \$103.00 | SUBTUIAL | \$39,000 |
| BARLET | 1997 | 611 | 1.73 | 1,100 | TON | \$168.00 | | \$178,000 |
| BEANS, DRY, ALL | 1998 | 22,300 | 0.80 | 17,900 | TON | \$672.00 | | \$12,032,000 |
| | 1997 | 24,200 | 1.14 | 27,700 | TON | \$717.00 | | \$19,874,000 |
| BLACKEYE | 1998 | 1,500 | 0.75 | 1,100 | TON | \$700.00 | \$788,000 | |
| | 1997 | 1,300 | 1.50 | 1,900 | TON | \$580.00 | \$1,122,000 | |
| KIDNEY | 1998 | 8,300 | 0.75 | 6,200 | TON | \$611.00 | \$3,803,000 | |
| | 1997 | 9,300 | 1.01 | 9,300 | TON | \$835.00 | \$7,800,000 | |
| LIMA | 1998 | 12,000 | 0.84 | 10,100 | TON | \$715.00 | \$7,206,000 | |
| | 1997 | 13,600 | 1.21 | 16,500 | TON | \$665.00 | \$10,952,000 | |
| OTHER | 1998 1997 | 545 * | 0.88 | 480 | | \$490.50 | \$235,400 | |
| | | | | | | | | |
| CORN, GRAIN | 1998 | 63,900 | 4.71 | 300,900 | TON | \$102.00 | | \$30,632,000 |
| | 1997 | 68,000 | 5.14 | 349,300 | TON | \$123.00 | | \$42,832,000 |
| HAY, ALL | 1998 | 82,800 | 5.27 | 436,100 | TON | \$115.00 | | \$50,262,000 |
| | 1997 | 79,400 | 5.95 | 472,100 | TON | \$125.00 | | \$58,957,000 |
| ALFALFA | 1998 | 63,800 | 6.10 | 388,900 | TON | \$120.00 | \$46,672,000 | |
| | 1997 | 61,200 | 6.98 | 427,000 | TON | \$128.00 | \$54,661,000 | |
| OTHER | 1998 | 19,000 | 2.48 | 47,200 | TON | \$76.00 | \$3,590,000 | |
| | 1997 | 18,200 | 2.47 | 45,100 | TON | \$95.00 | \$4,296,000 | |
| OATS, GRAIN | 1998 | 1,504 | 3.06 | 4,600 | TON | \$104.00 | | \$477,000 |
| | 1997 | 488 | 4.03 | 2,000 | TON | \$111.00 | | \$219,000 |
| PASTURE & RANGE | 1998 | 157,000 | | | ACRE | \$30.00 | | \$4,590,000 |
| | 1997 | 161,000 | | | ACRE | \$30.00 | | \$4,607,000 |
| IRRIGATED | 1998 | 23,900 | | | ACRE | \$125.00 | \$2,988,000 | |
| | 1997 | 23,700 | | | ACRE | \$125.00 | \$2,966,000 | |
| OTHER | 1998 | 133,500 | | | ACRE | \$12.00 | \$1,602,000 | |
| | 1997 | 136,800 | | | ACRE | \$12.00 | \$1,641,000 | |
| RICE | 1998 | 4,830 | 3.60 | 17,400 | TON | \$210.00 | | \$3,654,000 |
| | 1997 | 5,580 | 3.72 | 20,800 | TON | \$208.00 | | \$4,321,000 |
| SAFFLOWER | 1998 | 14,300 | 1.38 | 19,700 | TON | \$305.00 | | \$6,001,000 |
| | 1997 | 19,300 | 1.53 | 29,500 | TON | \$329.00 | | \$9,710,000 |
| SILAGE, CORN | 1998 | 31,300 | 28.17 | 880,400 | TON | \$20.00 | | \$17,441,000 |
| | 1997 | 32,400 | 28.18 | 913,700 | TON | \$20.00 | | \$18,000,000 |
| SILAGE, OTHER | 1998 | 25,300 | 14.01 | 354,800 | TON | \$20.00 | | \$7,016,000 |
| INCLUDES GREEN CHOP | 1997 | 22,300 | 12.72 | 283,400 | TON | \$20.00 | | \$5,153,000 |

FIELD CROPS

| | | PRO | DUCTIO | N | | | GROSS VALUE | |
|-------------|------|----------------------|-------------|---------|------|-------------|---------------|--|
| CROP | YEAR | IARVESTED ACREAGE | PER ACRE | TOTAL | UNIT | PER UNIT | TOTAL | |
| SUGAR BEETS | 1998 | 7,600 | 23.46 | 177,200 | TON | \$39.00 | \$6,992,000 | |
| | 1997 | 10,300 | 25.60 | 264,800 | TON | \$40.00 | \$10,590,000 | |
| SUNFLOWERS | 1998 | 1,200 | 1.00 | 1,200 | TON | \$400.00 | \$480,000 | |
| | 1997 | 1,890 | 1.20 | 2,300 | TON | \$392.00 | \$889,000 | |
| WHEAT | 1998 | 40,600 | 2.30 | 93,300 | TON | \$108.00 | \$10,072,000 | |
| | 1997 | 46,200 | 2.89 | 133,500 | TON | \$128.00 | \$17,144,000 | |
| TOTAL | 1998 | 453,000 | | | | | \$149,453,000 | |
| | 1997 | 471,000 | | | | | \$192,474,000 | |

NUMBERS MAY NOT COMPUTE EXACTLY DUE TO ROUNDING

*NOT PREVIOUSLY REPORTED

SEED CROPS

| | | PRODUCT | ION | | | GROSS VALUE | | |
|-----------------------------|------|----------------------|-------------|---------|------|-------------|-------------|--|
| CROP | YEAR | HARVESTED ACREAGE | PER ACRE | TOTAL | UNIT | PER UNIT | TOTAL | |
| *BEAN SEED | | | | | | | | |
| KIDNEY BEAN | 1998 | 1,510 | 14.20 | 21,000 | CWT | \$36.16 | \$773,000 | |
| | 1997 | 1,310 | 19.20 | 25,100 | CWT | \$42.50 | \$1,068,000 | |
| BEANS, OTHER | 1998 | 75 | 14.00 | 1,020 | CWT | \$36.30 | \$37,000 | |
| | 1997 | 170 | 17.00 | 2,880 | CWT | \$37.80 | \$109,000 | |
| POTATOES, SEED | 1998 | 1,668 | 300.00 | 500,250 | CWT | \$11.00 | \$5,503,000 | |
| | 1997 | 1,000 | 271.00 | 270,596 | CWT | \$12.20 | \$3,312,000 | |
| VEGETABLE SEED | 1998 | 620 | | | | | \$2,995,000 | |
| | 1997 | 600 | | | | | \$3,165,000 | |
| *MISCELLANEOUS SEED | 1998 | 880 | | | | | \$276,000 | |
| CLOVER, SUDAN, GRAIN & ETC. | 1997 | 1,000 | | | | | \$1,264,000 | |
| TOTAL | 1998 | 4,750 | | | | | \$9,548,000 | |
| | 1997 | 4,080 | | | | | \$8,918,000 | |

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^{*}INCLUDES CERTIFIED SEED

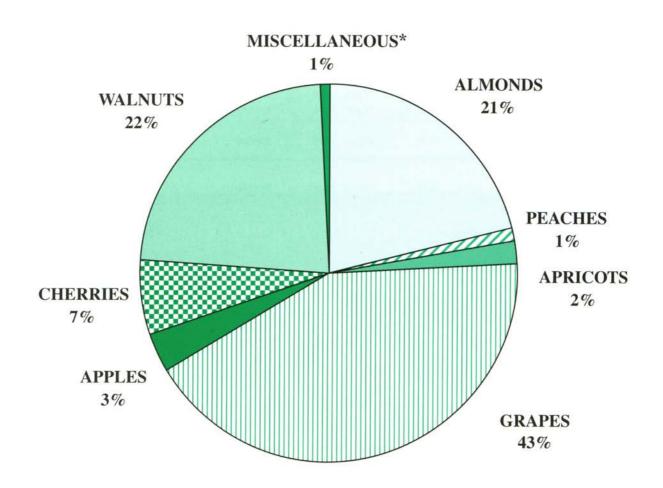
FRUIT AND NUT CROPS

| | | PRODUC | TION | | | | GROSS VA | LUE |
|--|------|----------------------|-------------|---------|------|-------------|---------------|---------------|
| CROP | YEAR | HARVESTED ACREAGE | PER ACRE | TOTAL | UNIT | PER UNIT | SUBTOTAL | TOTA |
| ALMOND, MEATS | 1998 | 38,500 | 0.58 | 22,200 | TON | \$2,700.00 | | \$79,778,000 |
| | 1997 | 36,800 | 0.80 | 29,400 | TON | \$3,200.00 | | \$94,080,000 |
| ALMOND, HULLS | 1998 | | | 55,500 | TON | \$75.00 | | \$5,513,000 |
| | 1997 | | | 73,500 | TON | \$75.00 | | \$5,513,000 |
| APPLES | 1998 | 4,980 | 12.60 | 62,500 | TON | \$568.00 | | \$35,509,000 |
| | 1997 | 4,980 | 14.30 | 71,400 | TON | \$624.00 | | \$44,585,000 |
| APRICOTS | 1998 | 3,180 | 9.01 | 28,700 | TON | \$246.00 | | \$7,060,000 |
| | 1997 | 3,380 | 8.57 | 29,000 | TON | \$232.00 | | \$6,728,000 |
| CHERRIES, ALL | 1998 | 12,500 | 0.72 | 9,000 | TON | \$2,770.00 | | \$24,943,000 |
| | 1997 | 12,000 | 3.36 | 40,300 | TON | \$2,430.00 | | \$97,974,000 |
| FRESH | 1998 | | | 6,136 | TON | \$3,777.00 | \$23,176,000 | |
| | 1997 | | | 30,048 | TON | \$3,000.00 | \$90,144,000 | |
| PROCESSING | 1998 | | | 2,839 | TON | \$622.34 | \$1,767,000 | |
| | 1997 | | | 10,232 | TON | \$765.27 | \$7,830,000 | |
| GRAPES, ALL | 1998 | 76,800 | 6.71 | 515,000 | TON | \$532.00 | | \$273,855,000 |
| | 1997 | 74,100 | 7.89 | 585,000 | TON | \$503.00 | | \$294,471,000 |
| TABLE, CRUSHED | 1998 | 3,240 | 5.80 | 18,800 | TON | \$184.00 | \$3,462,000 | |
| | 1997 | 3,250 | 12.25 | 39,800 | TON | \$186.00 | \$7,404,000 | |
| WINE, ALL | 1998 | 73,600 | 6.74 | 496,000 | TON | \$545.15 | \$270,393,000 | |
| | 1997 | 70,800 | 7.70 | 545,000 | TON | \$526.73 | \$287,067,000 | |
| FRESH | 1998 | | | 4,280 | TON | \$644.00 | \$2,756,000 | |
| | 1997 | | | 6,350 | TON | \$661.00 | \$4,192,000 | |
| CRUSHED | 1998 | | | 491,600 | TON | \$544.00 | \$267,637,000 | |
| | 1997 | | | 538,900 | TON | \$525.00 | \$282,875,000 | |
| PEACHES, ALL | 1998 | 2,190 | 18.63 | 40,800 | TON | \$248.00 | | \$10,107,000 |
| | 1997 | 2,130 | 19.81 | 42,200 | TON | \$212.00 | | \$8,962,000 |
| CLINGSTONE | 1998 | 1,650 | 19.00 | 31,400 | TON | \$225.00 | \$7,065,000 | |
| | 1997 | 1,700 | 20.00 | 34,000 | TON | \$211.00 | \$7,174,000 | |
| FREESTONE | 1998 | 535 | 17.50 | 9,360 | TON | \$325.00 | \$3,042,000 | |
| CONTRACTOR STATES OF THE STATE | 1997 | 427 | 19.30 | 8,240 | TON | \$217.00 | \$1,788,000 | |
| PEARS | 1998 | 725 | 19.00 | 13,780 | TON | \$250.00 | | \$3,445,000 |
| | 1997 | 688 | 18.20 | 12,520 | TON | \$240.00 | | \$3,005,000 |
| WALNUTS, ENGLISH | 1998 | 39,300 | 1.17 | 44,110 | TON | \$1,257.00 | | \$55,448,000 |
| | 1997 | 40,100 | 1.90 | 76,190 | TON | \$1,300.00 | | \$99,047,000 |

FRUIT AND NUT CROPS

| | PRODUCTION | | GROSS VALUE | |
|---------------|------------|---------------------|---------------|--|
| CROP | YEAR H | ARVESTED ACREAGE | TOTAL | |
| MISCELLANEOUS | 1998 | 1,139 | \$4,391,000 | |
| | 1997 | 956 | \$5,153,000 | |
| TOTAL | 1998 | 179,000 | \$500,049,000 | |
| | 1997 | 175,000 | \$659,518,000 | |

SAN JOAQUIN COUNTY'S FRUIT AND NUT ACREAGE



^{*} INCLUDES PEARS

VEGETABLE CROPS

| | | PRODUC | TION | | | | GROSS VALUE | ī |
|---------------|------|-----------|-------|-----------|-------|------------|--------------|---------------|
| | F | IARVESTED | PER | | | PER | | |
| CROP | YEAR | ACREAGE | ACRE | TOTAL | UNIT | UNIT | SUBTOTAL | TOTA |
| ASPARAGUS | 1998 | 23,500 | 1.45 | 34,100 | TON | \$1,842.00 | | \$62,789,000 |
| | 1997 | 24,100 | 1.25 | 30,200 | TON | \$2,300.00 | | \$69,452,000 |
| CORN, SWEET | 1998 | 2,860 | 11.22 | 32,100 | TON | \$163.00 | | \$5,245,000 |
| | 1997 | 3,410 | 7.69 | 26,200 | TON | \$282.00 | | \$7,390,000 |
| CUCUMBERS | 1998 | 4,210 | 7.50 | 31,600 | TON | \$180.00 | | \$5,686,000 |
| | 1997 | 3,980 | 6.50 | 25,900 | TON | \$186.00 | | \$4,808,000 |
| MELONS, ALL | 1998 | 2,860 | 19.20 | 54,800 | TON | \$141.00 | | \$7,718,000 |
| | 1997 | 2,510 | 16.50 | 41,300 | TON | \$203.00 | | \$8,381,000 |
| WATERMELON | 1998 | 2,200 | 21.00 | 46,100 | TON | \$130.00 | \$5,992,000 | |
| | 1997 | 2,290 | 17.00 | 39,000 | | \$200.00 | \$7,800,000 | |
| OTHER | 1998 | 657 | 13.31 | 8,700 | TON . | \$197.00 | \$1,726,000 | |
| | 1997 | 223 | 10.29 | 2,300 | TON | \$253.00 | \$581,000 | |
| ONIONS, DRY | 1998 | 3,410 | 26.00 | 88,400 | TON | \$234.00 | | \$20,654,000 |
| | 1997 | 2,380 | 16.00 | 38,300 | TON | \$193.00 | | \$7,412,000 |
| PEPPERS | 1998 | 3,220 | 11.14 | 35,900 | TON | \$342.00 | | \$12,258,000 |
| | 1997 | 3,430 | 7.83 | 26,800 | TON | \$275.00 | | \$7,364,000 |
| POTATOES | 1998 | 3,070 | 16.28 | 49,900 | TON | \$208.00 | | \$10,382,000 |
| | 1997 | 3,220 | 16.27 | 52,400 | TON | \$208.00 | | \$10,896,000 |
| PUMPKINS | 1998 | 3,720 | 16.00 | 59,600 | TON | \$130.00 | | \$7,744,000 |
| | 1997 | 2,680 | 13.63 | 36,600 | TON | \$140.00 | | \$5,121,000 |
| TOMATOES, ALL | 1998 | 38,230 | 24.76 | 946,400 | TON | \$100.00 | | \$97,469,000 |
| | 1997 | 34,440 | 29.06 | 1,000,900 | TON | \$90.00 | | \$88,045,000 |
| SHIPPING | 1998 | 11,130 | 8.55 | 95,200 | TON | \$535.00 | \$50,950,000 | |
| | 1997 | 8,340 | 12.26 | 102,300 | TON | \$413.00 | \$42,215,000 | |
| PROCESSING | 1998 | 27,100 | 31.41 | 851,200 | TON | \$55.00 | \$46,519,000 | |
| | 1997 | 26,100 | 34.43 | 898,600 | TON | \$51.00 | \$45,830,000 | |
| MISCELLANEOUS | 1998 | 5,130 | | | | | | \$10,174,000 |
| VEGETABLES | 1997 | 3,130 | | | | | | \$13,323,000 |
| TOTAL | 1998 | 90,200 | | | | | | \$240,119,000 |
| | 1997 | 83,300 | | | | | | \$222,192,000 |

NUMBERS MAY NOT COMPUTE EXACTLY DUE TO ROUNDING

NURSERY PRODUCTS

| | | QUANTITY | | GROSS VALUE |
|--------------------------------|------|----------------------|-------|--------------|
| ITEM | YEAR | SOLD BY PRODUCERS | UNIT | TOTAL |
| GRAPEVINES, STRAWBERRY PLANTS, | 1998 | 75,454,000 | PLANT | \$3,912,000 |
| FRUIT & NUT TREES | 1997 | 78,219,000 | PLANT | \$4,221,000 |
| VEGETABLE PLANTS | 1998 | 141,543,000 | PLANT | \$5,103,000 |
| | 1997 | 122,530,000 | PLANT | \$4,051,000 |
| FLOWERING POTTED PLANTS | 1998 | 2,196,000 | EACH | \$7,609,000 |
| | 1997 | 3,807,000 | EACH | \$10,955,000 |
| FOLIAGE PLANTS | 1998 | 8,369,000 | EACH | \$11,777,000 |
| | 1997 | 5,363,000 | EACH | \$9,583,000 |
| BEDDING PLANTS | 1998 | 1,553,000 | PKG | \$8,554,000 |
| | 1997 | 836,000 | PKG | \$5,491,000 |
| WOODY ORNAMENTALS | 1998 | 5,181,000 | EACH | \$23,690,000 |
| | 1997 | 7,403,000 | EACH | \$39,183,000 |
| CHRISTMAS TREES | 1998 | 2,000 | EACH | \$56,000 |
| | 1997 | 2,000 | EACH | \$43,000 |
| BULBS, RHIZOMES, TURF, | 1998 | | | \$13,414,000 |
| CACTUS, ETC. | 1997 | | | \$23,532,000 |
| TOTAL | 1998 | | | \$74,115,000 |
| | 1997 | | | \$97,059,000 |

^{*} Revised

APIARY PRODUCTS

| | | | | PER | GROSS VALUE |
|-------------|--------|------------|------|---------|-------------|
| ITEM | YEAR | PRODUCTION | UNIT | UNIT | TOTAL |
| HONEY | 1998 | 195,000 | LBS | \$0.55 | \$107,000 |
| | 1997 | 162,000 | LBS | \$0.61 | \$99,000 |
| BEESWAX | 1998 | 6,600 | | \$1.35 | \$8,900 |
| | 1997 * | | | | |
| POLLINATION | 1998 | 159,300 | HIVE | \$31.00 | \$4,933,000 |
| | 1997 | 152,000 | HIVE | \$32.80 | \$4,991,000 |
| TOTAL | 1998 | | | | \$5,049,000 |
| | 1997 | | | | \$5,090,000 |

^{*} not previously reported

LIVESTOCK AND POULTRY

| ITEM | YEAR | NO.HEAD | WEIGHT | UNIT | PER UNIT | TOTAL |
|-------------------|------|-----------|-----------|------|-------------|--------------|
| CATTLE & CALVES | 1998 | 101,600 | 725,000 | CWT | \$39.50 | \$28,654,000 |
| CATTLE & CALVES | 1997 | 124,300 | 794,700 | CWT | \$48.10 | \$38,262,000 |
| SHEEP & LAMBS | 1998 | 21,300 | 21,300 | CWT | \$61.10 | \$1,302,000 |
| | 1997 | 25,200 | 24,800 | CWT | \$74.60 | \$1,849,000 |
| BROILERS, FRYERS, | 1998 | 1,650,000 | 6,320,000 | LBS | \$0.69 | \$4,375,000 |
| DUCKS & RABBITS | 1997 | 1,150,000 | 4,450,000 | LBS | \$1.11 | \$4,928,000 |
| OTHER CHICKENS | 1998 | 2,576,000 | | EACH | \$0.04 | \$104,000 |
| & SPENT HENS | 1997 | 2,552,000 | | EACH | \$0.05 | \$135,000 |
| TURKEYS | 1998 | 279,000 | 4,255,000 | LBS | \$0.55 | \$2,321,000 |
| | 1997 | 278,000 | 4,240,000 | LBS | \$0.45 | \$1,908,000 |
| OTHER LIVESTOCK | 1998 | | | | | \$743,000 |
| | 1997 | | | | | \$594,000 |
| TOTAL | 1998 | | | | | \$37,499,000 |
| | 1997 | | | | | \$47.676.000 |

LIVESTOCK AND POULTRY PRODUCTS

| | | | | PER | GRO | SS VALUE |
|---------------|------|------------|------|---------|---------------|---------------|
| TEM | YEAR | PRODUCTION | UNIT | UNIT | SUBTOTAL | TOTAL |
| MILK, ALL | 1998 | 18,176,000 | CWT | \$15.00 | | \$273,427,000 |
| | 1997 | 18,379,000 | CWT | \$12.60 | | \$232,155,000 |
| MARKET | 1998 | 17,960,000 | CWT | \$15.10 | \$270,489,000 | |
| | 1997 | 18,281,000 | CWT | \$12.60 | \$230,966,000 | |
| MANUFACTURING | 1998 | 216,000 | CWT | \$13.60 | \$2,938,000 | |
| | 1997 | 98,000 | CWT | \$12.10 | \$1,189,000 | |
| WOOL | 1998 | 176,000 | LBS | \$0.40 | | \$70,000 |
| | 1997 | 152,000 | LBS | \$0.65 | | \$99,000 |
| EGGS, CHICKEN | 1998 | 35,165,000 | DOZ | \$0.57 | | \$20,181,000 |
| | 1997 | 35,787,000 | DOZ | \$0.54 | | \$19,374,000 |
| MANURE | 1998 | 260,000 | TON | \$5.03 | | \$1,307,000 |
| | 1997 | 291,000 | TON | \$5.09 | | \$1,482,000 |
| TOTAL | 1998 | | | | | \$294,985,000 |
| | 1997 | | | | | \$253,110,000 |

HAY PRODUCTION

In the United States 100 million tons of hay are harvested each year from 60 million production acres.

Alfalfa was one of the first irrigated crops in California.

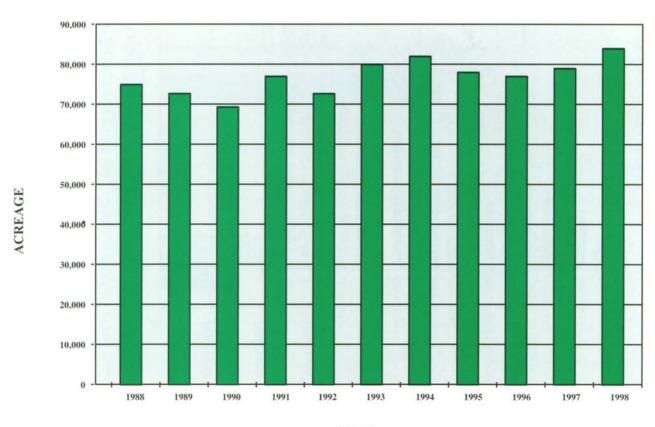
Alfalfa is the second most important revenue-producing field crop in California, behind cotton.

Hay is the seventh-ranked agricultural crop of the top 20 farm products in California.

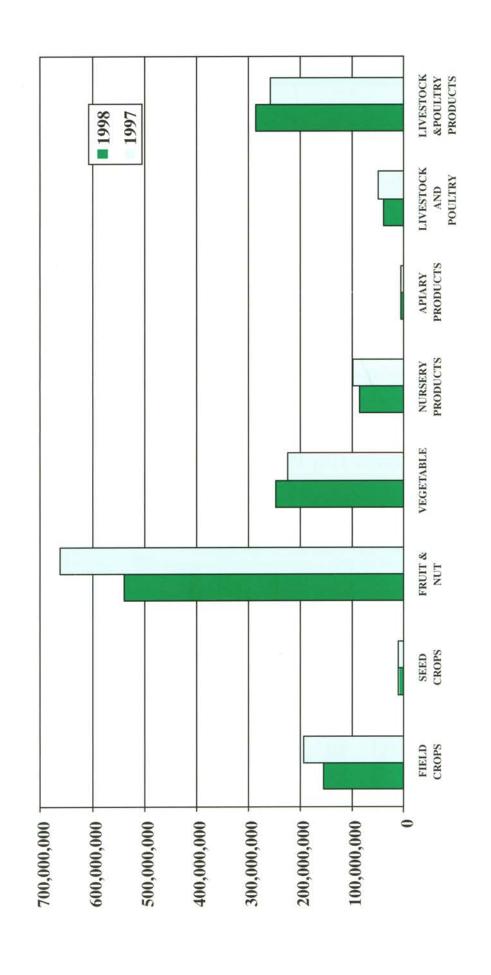
Alfalfa is the major feedstock for California's \$3.6 billion Dairy industry and an important part of the \$1.3 billion Cattle industry.

The San Joaquin Valley is the largest production zone in California, consisting of 8 counties which produce 49% of California's alfalfa.

San Joaquin County Hay Production Acreage over the past 10 years



CROP CATEGORY GROSS VALUES

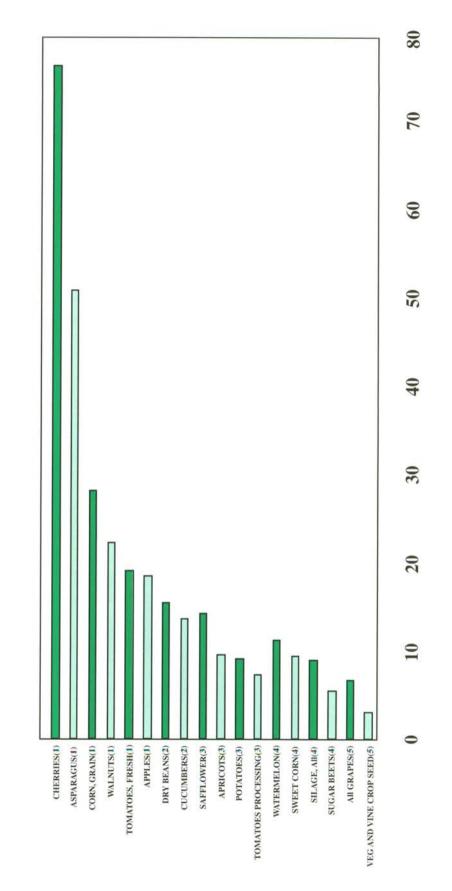


TOTAL VALUE 1997: \$1,487,476,000

TOTAL VALUE 1998: \$1,310,403,000

SAN JOAQUIN COUNTY'S SHARE OF PRODUCTION

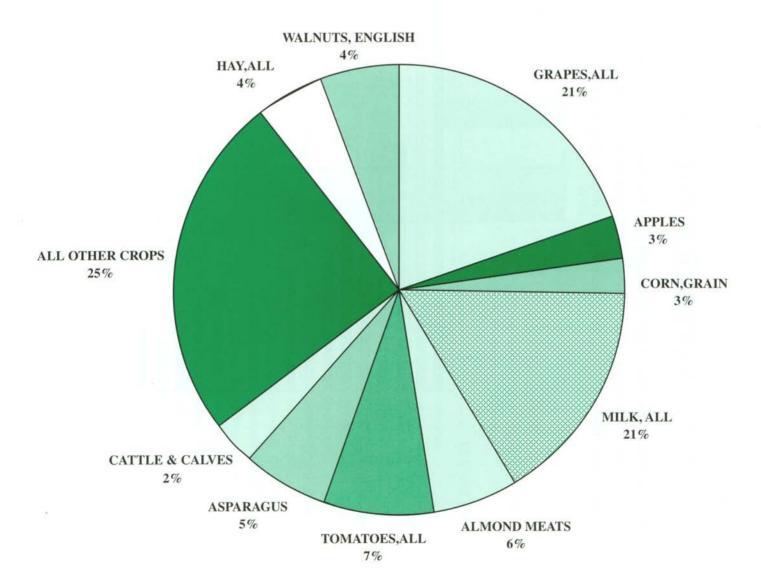
Listed below are the crops in which San Joaquin County ranked in the top five in the State based on gross value crop. The numbers in parentheses next to the crop labels show San Joaquin County's ranking for that crop. during the 1997 crop year. The bars represent San Joaquin County's percentage of the state value for that



PERCENT

SAN JOAQUIN COUNTY'S TEN LEADING CROPS

| GRAPES, ALL | \$273,855,000 |
|------------------|---------------|
| MILK, ALL | \$273,427,000 |
| TOMATOES, ALL | \$97,469,000 |
| ALMOND MEATS | \$79,777,000 |
| ASPARAGUS | \$62,789,000 |
| WALNUTS, ENGLISH | \$55,448,000 |
| HAY, ALL | \$50,262,000 |
| APPLES | \$35,509,000 |
| CORN, GRAIN | \$30,632,000 |
| CATTLE & CALVES | 28,654,000 |
| ALL OTHER CROPS | \$322,579,000 |

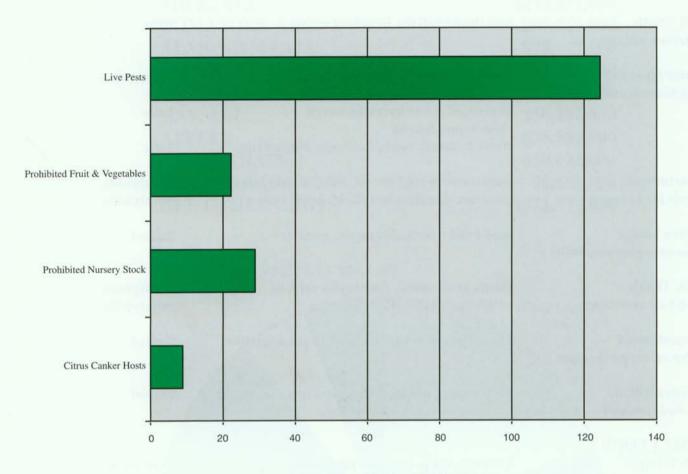


SAN JOAQUIN COUNTY SUSTAINABLE AGRICULTURE 1998 BIOLOGICAL CONTROL

| WEED PEST Yellow Starthistle (YST) Centaurea solstitialis | BIO CONTROL ORGANISM YST bud weevil, Bangasternus orientalis YST gall fly, Urophora sirunaseva YST peacock fly, Chaetorellia australis YST hairy weevil, Eustenopus villosus | 2 sites 2 sites countywide 2 sites |
|---|--|------------------------------------|
| Bull Thistle Cirsium vulgare | bull thistle gall fly, Urophora stylata | 1 site |
| Water Hyacinth | mottled water hyacinth weevil, | 1 site |
| Eichhornia crassipes | Neochetina eichhorniae chevroned water hyacinth weevil, Neochetina bruchii | 1 site |
| | water hyacinth moth, Sameodes albiguttalis | 1 site |
| Puncturevine Tribulus terrestris | puncturevine seed weevil, <i>Microlarinus lareyn</i> puncturevine stem weevil, <i>M. lypriformis</i> | countywide countywide |
| Italian Thistle Carduus pycnocephalus | seed-head weevil, Rhinocylus conicus | limited |
| Milk Thistle Silybum marianum | thistle head weevil, Rhinocylus conicus artichoke fly, Terellia fuscicornis | countywide countywide |
| Klamathweed Hypericum perforatum | klamathweed beetle, Chrysolina quadrigemina | a limited |
| Russian Thistle Salsola australis | stem mining moths, Coleophora spp. | limited |
| INSECT PESTS Ash Whitefly Siphoninus phillyreae | Encarsia wasp, Encarsia partenopea ladybird beetle, Clitostethus arcuatus | countywide 3 sites |
| Greenhouse Whitefly | ladybird beetle, Clitostethus arcuatus | 1 site |
| Trialeurodes vaporariorum | Encarsia wasp, Encarsia formosa | 2 sites |
| Cottony Cushion Scale Icerya purchasi | Vedalia beetle, Rodalia cardinalis parasitic fly, Cryptochaetum iceryae | countywide countywide |
| Aphid & Scale Insects (numerous species) | Asiatic ladybird beetle, Harmonia axyridis | countywide |
| GREENHOUSE PESTS Fungus Gnats, Sciara spp. | a nematode, Steinernema feltiae | 2 sites |
| Twospotted mites Tetranychus spp. | predator mites, Phytoseiulus spp. Galendromus (=Metaseiulus) occidentalis | 2 sites |
| | | |

PEST EXCLUSION REJECTIONS 1998

The following depicts the number of Exclusion rejection notices issued on shipments in violation of California quarantines. All shipments of plant material entering San Joaquin County are inspected as a function of the Agricultural Commissioner's Pest Exclusion Program.



NUMBER OF REJECTIONS

| PEST INTERCEPTED | SOURCE | SCOPE OF PROGRAM |
|-------------------------------|---------------------------|-------------------------|
| Live Pests | | |
| Burrowing Nematode | Nurseries | 1 Rejection/Destroyed |
| Reniform Nematode | Nurseries | 1 Rejection/Destroyed |
| Quarantined Scales | Nurseries, P.O., UPS | 28 Rejections/Destroyed |
| Quarantined Snails, and Slugs | Nurseries, P.O., UPS | 83 Rejections/Destroyed |
| Other Quarantined Insects | Nurseries, P.O., UPS | 12 Rejections/Destroyed |
| Prohibited Fruit & Vegetables | P.O., UPS, Specialty Mkt. | 22 Rejections/Destroyed |
| Citrus Canker Hosts | Specialty Markets, P.O. | 9 Rejections/Destroyed |
| Prohibited Nursery Stock | Nurseries, P.O. | 12 Rejections/Destroyed |

GENERAL SAN JOAQUIN COUNTY INFORMATION

COUNTY SEAT STOCKTON **COUNTY POPULATION (1997)** 535,400 POPULATION PER SQUARE MILE 379 **INCORPORATED CITIES (7)** ESCALON, LATHROP, LODI, MANTECA, RIPON, STOCKTON AND TRACY LAND AREA (SQUARE MILES) 1,400 LAND IN FARMS (ACRES - 1997) 808,838 **TOTAL CROPLAND (ACRES - 1997)** 559,435 **IRRIGATED CROPLAND (ACRES - 1997)** 519,021 **NUMBER OF FARMS (1997)** 3,862 **AVERAGE SIZE OF FARMS (ACRES - 1997)** 209 AGRICULTURAL WORK FORCE 15,700 LOWEST ELEVATION IN COUNTY (DELTA AREA) 12' BELOW SEA LEVEL HIGHEST ELEVATION IN COUNTY (SOUTHWESTERN AREA) 3065' ABOVE SEA LEVEL LENGTH OF COUNTY (NORTH TO SOUTH) 75 MILES 65 MILES WIDTH OF COUNTY (EAST TO WEST) AVERAGE JANUARY TEMPERATURE 53° 93° AVERAGE JULY TEMPERATURE AVERAGE ANNUAL RAINFALL NORTH COUNTY 16 INCHES SOUTH COUNTY 14 INCHES EAST COUNTY 12 INCHES

9 INCHES

WEST COUNTY

AGRICULTURAL COMMISSIONER'S OFFICE SAN JOAQUIN COUNTY P.O. BOX 1809 STOCKTON, CA 95201

